



Request for Proposals (RFP) Information Technology

Feedback on Vendors' Questions June 26, 2025

- ✚ As a non-profit organization, is Broward Partnership procuring the M365 subscriptions through non-profit channels like TechSoup.org?
Yes.
- ✚ What are the specifics of the 133 Microsoft licenses? M365 Business Premium?
The 133 Microsoft licenses in use are Microsoft 365 E3 licenses. These E3 licenses include the full suite of Office 365 applications, Exchange Online email, SharePoint/OneDrive, Teams, and additional security/compliance features suited for enterprise needs.
- ✚ Will there be just one single Microsoft tenant under the bphi.org domain?
Yes.
- ✚ What is the M365 Backup? Please provide details.
Veeam Backup for Microsoft Office 365.
- ✚ What is being installed to protect the 23 Laptops?
EDR licensing is deployed on all the devices.
- ✚ Are we expected to match the current software deployment and tech stack, or can we replace them with our preferred vendors or better quality and pricing?
To be considered based on pricing and operational impact.
- ✚ What virtualization technology is used? VMWare, Hyper-V, or others?
The server infrastructure is virtualized using Microsoft Hyper-V technology. All physical hosts run Hyper-V as the hypervisor, under which the organization's VMs operate.
- ✚ What are the operating systems of the 8 x Virtual Machines? Server 2012, 2016, 2019, etc.?
Six VMs have Windows Server 2019. The remaining VMs are on Windows Server 2016.
- ✚ What type of Switches are the (5 + 14) switches? Cisco Meraki, HP, Fortigate, HP, etc.
The environment uses Fortinet FortiSwitch devices for several of the switches. In addition, the organization has several Dell-managed switches (from the Dell PowerConnect series, and similar PowerEdge-connected switching equipment).
- ✚ What is the model number of (12 + 14) Fortigate Access Point?
The wireless network consists of Fortinet wireless access points. There are 12 units of FortiAP-431F model access points, and 14 units of FortiAP-421E access points deployed.

- ✚ Any plan for the End-of-Life Fortigate 60E (Computer Lab) firewall?
Yes – integration to the main firewall.
- ✚ Broward Partnership offers healthcare services. Are you currently HIPAA compliant? **Yes.**
- ✚ What other regulations and standards (e.g. CIS, NIST, ISO, SOC...etc.) must the organization adhere to? **N/A.**
- ✚ What IT related policies do you have in place? Examples: Tech Acceptable Use Policy; Incident Response Plan; Disaster Recovery Policy; Cloud Storage Usage Policy; Written Information Security Plan (WISP)...etc.
Acceptable Use Policy (AUP)
Incident Response Plan
Disaster Recovery and Business Continuity Policy
Cloud Storage and Usage Policy
Written Information Security Plan (WISP)
- ✚ What Disaster Recovery solution is currently in place? **The disaster recovery solution is centered around on-site and off-site backups and a redundant two-location infrastructure set up by current IT services provider.**
- ✚ Has Disaster Recovery and Business Continuity been discussed at all? **Yes.**
- ✚ Are there any concerns around this aspect? **No.**
- ✚ If any deficiency is found in the disaster recovery and emergency operations procedures, would you like us to provide a solution to fix the issues, or do you have a separate service provider to close the gaps?
To be considered based on pricing and operational impact.
- ✚ What bandwidth are the circuits at both locations. Including backup internet/ Please provide the current speeds & types of internet access at each site.
NHAC - Two 1-gig fiber connections
CHAC – One 1-gig fiber connection
- ✚ How many Servers? **Two.** How many are VM's? **Outlined in the RFP.**
- ✚ Virtual Machines listed on the RFP:
What resources are they using? **Virtual CPUs with memory ranging from 4 – 20 GB.**
Where are they coming from? **Current MSP.**
Where are they hosted? **On premises with cloud back-ups.**
What software is on them? **Organization's support.**
What is their purpose? **Organization's support.**
- ✚ Are there any challenges that need to be solved with any of the outdated network equipment?
No.

- ✚ Would you be interested in a Security Risk Assessment?
To be considered based on pricing and operational impact.

- ✚ What is your current budget for the services provided by the incumbent for the latest fiscal year?
While we are not disclosing specific budget figures at this stage of the RFP process, we can confirm that Broward Partnership is committed to securing competitive, cost-effective services that align with our operational and strategic priorities. Budgetary adjustments, if any, will be considered based on the value and scope of proposals received.

- ✚ Is there any increase or decrease in the budget planned for the next fiscal year?
Budget planning for the upcoming fiscal year is still under review and may be adjusted based on the outcomes of this RFP process. Vendors are encouraged to propose a competitive pricing structure reflective of the scope and requirements outlined in the RFP.

- ✚ What are the business and IT goals for the next 12 months?
Broward Partnership (BP) aims to enhance operational efficiency, improve service delivery, and maintain compliance with applicable standards. From an IT perspective, BP's priorities include ensuring system reliability, supporting scalable solutions, and adhering to security best practices. Specific initiatives will be guided by evolving organizational needs and the vendor capabilities identified through this RFP process.

- ✚ Which IT service is most impacting or important for your organization?
All core IT services are critical to BP's mission, particularly those that support secure data access, system uptime, and business continuity. We encourage vendors to focus on comprehensive, reliable, and supportable solutions aligned with the scope and requirements outlined in the RFP.